

**INDUSTRIALSUPPLY**

**ANYTHING YOU NEED,  
ANYWHERE YOU NEED IT.**



## **Industrial Supply Sourcing Solutions**

Customized Sourcing Solutions for Your Unique Procurement Needs

### **SOURCING**

In an effort to find the products your company needs, you may find yourself asking your current supplier to help in your product search. While this may be done on the outside chance your supplier might strike it lucky, Industrial Supply helps eliminate that element of chance by providing you with a sourcing solution that can predictably and reliably streamline your supply chain.

In its simplest form, sourcing is your supplier or distributor finding and locating products that you want to buy. While the basic idea could simply mean that your supplier adds a non-conforming SKU into your purchase order, sourcing also includes a much richer and more complex set of tasks when applied on a larger scale.

### **A STREAMLINED SOLUTION**

For some suppliers, adding even a single SKU, not listed in their inventory, can create accounting and purchasing challenges that make sourcing impractical as part of their normal business functions. When applied on a broader scale, sourcing for these companies can become virtually paralyzing.

While adding a non-conforming SKU item to an order seems straightforward, it often requires the supplier to search for and successfully locate hard-to-find, if not, one-of-a-kind, products within a sea of thousands of tool and supply SKUs. And, once the product is found, the supplier must also ensure the item is in stock, can be processed within their accounting system, and can be delivered or drop shipped to you in a timely way.

SALT LAKE | 801.484.8644 OGDEN | 801.395.1868 ROCK SPRINGS | 307.382.9050

LAS VEGAS | 702.894.9084 OREM | 801.226.3633 GILLETTE | 307.682.9081

## WHY INDUSTRIAL SUPPLY?

By working with Industrial Supply for your sourcing, those hard-to-find items suddenly begin to re-appear. Our sourcing specialists can often locate these items which may have been hidden behind a different SKU or NSN (national stock number), identified under a new model number for the same product, or simply discontinued. In addition to locating these items for you, our sourcing solution also benefits you by:

1. Reducing the costs associated with locating hard-to-find or specialty products.
2. Saving time by placing your orders into a single purchase order.
3. Eliminating duplication of effort and supplies.
4. Streamlining your supply chain by working with a strategic partner.
5. Managing supply lists and reports on a long-term basis to help you with future orders.

With more than 96 years in business – constantly expanding our knowledge of industrial offerings, and building long-term relationships with tool manufacturers – we have the necessary expertise and structure to provide the sourcing solution your company needs.

## (NOT SO) BASIC SOURCING

If what you need is simply to add readily available supplies and products to your order, we can do that too. Though we may not order them every day, we've been known to add lifeboats, buoys, and non-conforming products to our supply orders without missing a beat in our process, or more importantly, missing a beat in yours. Our sourcing solution is nimble and scalable to work with your needs.



**Call today, and find out more about what we can do to help.**  
**(800) 288.3838 | [indsupply.com](http://indsupply.com)**

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